



Lymphoma

Lymphomas are a heterogeneous group of cancers of the immune/lymph system. They are usually divided into Hodgkin's disease and Non-Hodgkin's lymphomas.

Hodgkin's Disease

Prognosis depends on many factors, but the most important is the stage of the disease at the time of diagnosis. Hodgkin's disease is staged as follows:

Stage I	Involvement in a single lymph node region or organ
Stage II	Involvement of two or more regions on the same side of the diaphragm
Stage III	Disease on both sides of the diaphragm involving lymph nodes and localized involvement of other organs
Stage IV	Diffuse or disseminated involvement of one or more extra-lymphatic organs such as bone marrow

Each stage is further divided into two groups. Type A is asymptomatic and has a better prognosis. The presence of Type B symptoms (fever, weight loss and/or night sweats) in Hodgkin's lymphoma is unfavorable.

Underwriting Consideration:

In complete remission and following cessation of therapy:

	Postpone Additional	Then enter Tumor Table
Stage I*	1 year	C, first year plus Table B
Stage II*	1 year	B, first year plus Table B
Stage III	1 year	A, first year plus Table B
Stage IV	3 years	3 years A, first year plus Table B

*For Stage I or II, those with "bulky" (i.e. tumor > 7.5 cm) mediastinal chest disease or those with Type B symptoms present at diagnosis will be rated as Stage III.

Recurrences:	0-10 years After 10 years	Usually decline Individual Consideration
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Your Success Matters.

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Malignant Tumor Rating Schedule

	A	B	C	D
Within 1st year	R	R	R	\$5x3
2nd year	R	R	\$7.50x5	\$5x2
3rd year	R	\$10x6	\$7.50x4	\$5x1
4th year	\$15x6	\$10x5	\$7.50x3	0
5th year	\$15x5	\$10x4	\$7.50x2	0
6th year	\$15x4	\$10x3	\$7.50x1	0
7th year	\$15x3	\$10x2	0	0
8th year	\$15x2	\$10x1	0	0
9th year	\$15x1	0	0	0

For example, Stage I Hodgkin's disease in the third year following completion of treatment with no current evidence of disease would be rated under Tumor Table C, second year (due to additional 1 year postponement): Table B + \$7.50x5.

To get an idea of how a client with Lymphoma would be viewed in the underwriting process, feel free to use the Ask "Rx" pert underwriter on the next page for an informal quote.

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Lymphoma - Ask "Rx" pert underwriter (ask our experts)

Producer _____ Phone _____ Fax _____

Client _____ Age/DOB _____ Sex _____

If your client is known to have a history of Lymphoma, please answer the following:

1. Please list date of diagnosis: _____

2. Please indicate the type of lymphoma:

- Hodgkin's Lymphoma
- Non-Hodgkin's Lymphoma-low grade
- Non-Hodgkin's Lymphoma-intermediate-grade
- Non-Hodgkin's Lymphoma-high grade

3. What was the staging at the time of diagnosis?

- Stage I
- Stage II
- Stage III
- Stage IV

4. Please note if any of the following were present at time of diagnosis (check all that apply):

- Type B symptoms (fever, weight loss and/or night sweats)
- Large mediastinal (chest) disease (tumor > 7.5 cm)
- Elevated LDH (blood test)
- More than 1 extranodal site involved

5. What treatment did your client receive? (check all that apply)

- Chemotherapy
- radiation
- surgery

Please note date of last treatment: _____

6. Is your client on any medications?

- yes, please give details _____
- no

7. Has your client smoked cigarettes in the last 12 months?

- yes, please give details _____
- no

8. Does your client have any other major health problems (ex: cancer, etc.)?

- yes, please give details _____
- no

After reading the Rx for Success on Lymphoma, please feel free to use this Ask "Rx" pert underwriter for an informal quote.

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